ARTICULATION AGREEMENT
BETWEEN
GEORGIA NORTHWESTERN TECHNICAL COLLEGE
AND
SHORTER UNIVERSITY

Georgia Northwestern Technical College Degree Program: **Associate of Applied Science**
Major: Business Management

Shorter University: **Bachelor of Business Administration in Management**

Effective Date: January 2017   Last Revised: October 2016

Amendments may be made as necessary and must be agreed upon by both Georgia Northwestern Technical College and Shorter University.

Graduates of Georgia Northwestern Technical College with the Associate of Applied Science Degree in Business Management may apply for transfer admission to Shorter University's Academic Programs as a major in the Bachelor of Business Administration in Management Program. Students must successfully complete the requirements for graduation at Georgia Northwestern Technical College and a maximum of 60 credit hours may be transferred to Shorter.

To enter as upper level students, general education requirements should be satisfied by successful completion of identified transfer courses required in the Georgia Northwestern Technical College curricula.

Shorter University will accept the Associate of Applied Science degree awarded by Georgia Northwestern Technical College.
Students transferring from Georgia Northwestern Technical College must graduate with a 2.0 GPA or higher. However, students will be required to complete the Christian Studies core requirements at Shorter University. Additionally, the following courses must be completed with the grade of "C" or better, or must be retaken while at Shorter:

- Transferrable Business Administration courses at the 2000+ level (identified in Appendix A) from Georgia Northwestern Technical College
- Georgia Northwestern Technical College's ENGL 1101 to transfer as Shorter University's ENG 1010
- Georgia Northwestern Technical College's ENGL 1102 to transfer as Shorter University's ENG 1020
- Georgia Northwestern Technical College's MATH 1111 to transfer as Shorter University's MAT 1110

Georgia Northwestern Technical College and the Academic Programs at Shorter University agree to responsibilities as described:

Georgia Northwestern Technical College

Georgia Northwestern Technical College will inform students of this articulation agreement and assign an Academic Advisor for each student.

Georgia Northwestern Technical College students will consult with an Admissions Counselor and an appropriate plan of needed courses leading to the Bachelor of Business Administration in Management degree will be developed.

This agreement will continue in effect until it is modified by mutual consent or cancelled by either party. Any student agreements signed prior to modification or cancellation will be honored.

The curriculum display lists the course equivalents acknowledged by both Shorter University and Georgia Northwestern

Technical College:

GA Northwestern Business Management		Shorter University Equivalent: Management	
COMP 1000 – Introduction to Computers	3	BUS 2510 – Business Computer Applications	3
MGMT 1100 – Principles of Management	3	MGT 3300 – Principles of Management	3
MGMT 1105 – Organizational Behavior	3	MGT 3390 – Organizational Behavior	3
MGMT 1115 – Leadership	3	ELE – Elective	3
MGMT 1120 – Introduction to Business	3	BUS 1010 – Introduction to Business	3
MGMT 1125 – Business Ethics	3	BUS 4350 – Business Ethics	3
MGMT 2115 – Human Resource Management	3	MGT 4310 – Human Resource Management	3
MGMT 2125 – Performance Management	3	ELE – Elective	3
MGMT 2215 – Team Project	3	ELE – Elective	3
ACC 1100 – Financial Accounting I	4	ACC 2010 – Principles of Financial Accounting	3
MGMT 1135 – Managerial Accounting Finance	3	ACC 2020 – Principles of Managerial Accounting	3
MGMT 1110 – Employment Law	3	BUS 3520 – Legal Environment of Business I	3
MKTG 1130 – Business Regs. and Compliance	3	BUS 3520 – Legal Environment of Business I	3
MGMT 2120 - Labor Management Relations	3	MGT 3325 – Developing Human Resource Managers	3
MGMT 2130 – Employee Training & Development	3	MGT 3200 – Human Resource Selection	3
MGMT 2205 – Service Sector Management	3	ELE – Elective	3
MGMT 2210 – Project Management	3	MGT 4010 – Fundamentals of Project Management	3
MGMT 2220 – Management OBI	3	ELE – Elective	3
LOGI 1000 – Business Logistics	3	ELE – Elective	3
LOGI 1010 – Purchasing	3	ELE – Elective	3
LOGI 1020 – Materials Management	3	ELE – Elective	3
MKTG 1100 – Principles of Marketing	3	MKT 3400 – Principles of Marketing	3
MKTG 1190 – Promotion & Marketing Comm	3	BUS 3360 – Business Communication	3
MKTG 2500 – Exploring Social Media	3	SPM 3700 – Social Media in Sport (Fall 2017)	3
MGMT 2130 – Employee Training & Development	3	MGT 4190 – Applied Management	3
MGMT 2200 – Production/Operations Management	3	MGT 4320 – Production & Operations Management	3
MGMT 2140 – Retail Management	3	MKT 4400 – Retailing	3
MKTG 2550 – Analyzing Social Media	3	ELE – Elective	3
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*Elective hours are required in order to meet minimum hours for the degree (120), but the number of elective hours taken after transferring to Shorter University may vary depending upon the number of elective hours transferred in and accepted by Shorter University.

<u>Graduation requirements must be met as follows:</u>

Minimum of 120 credit hours required to graduate

A Cumulative GPA of 2.0

All 2000+ courses used in the major must be passed with a "C" or better

ENG 1010/1020 (or ENG 1030/1040) must be passed with a "C" or better

MAT 1110 must be passed with a "C" or better

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